

112 年度
國科會國際加速計畫資助申請規定

Taiwan Tech Arena
2023
Request for Proposal of International Startup
Supporting Program

1、背景說明

為配合國科會「青年科技創新創業基地建置計畫」(以下稱 TTA)，打造國際級創新創業基地，將引進國際級加速器進駐基地。藉由加速器執行業務功能與加速器營運能量，辦理招募科技新創、開辦創業加速課程、擴大學研/科研輔導能量，同時配合 TTA 進行國際廣宣路演，與臺灣加速器與創業生態圈建立長期合作關係，以期協助加速科技創新創業成功、並將國際加速器能量系統性導入臺灣加速器生態圈、為 TTA 建立國際能見度、創造經濟效益。

1. Background: National Science and Technology Council of Taiwan (hereby “NSTC”), set up Taiwan Tech Arena (hereby “TTA”) program to contribute to building an international tech startup ecosystem in Taiwan. Through collaboration with international startup supporting programs, TTA recruits startups (academic startups included), provides mentorship, and operates a platform for international startups to develop businesses and expand globally. Also, TTA organizes a series of international roadshows to build global connections with international startup ecosystems so as to help accelerate the growth of tech startups, build TTA as a leading tech startup ecosystem brand and create an economic effect.

2、**徵選項目：**公開招募並引進輔導新創公司，同時協助新創公司與企業取得實質商業合作、募資及事業成長；亦包含但不限於企業定向育成等支持輔導計畫。

2、Request-for-proposal: The International Startup Supporting Program (hereby the Program) is looking for applicants to recruit and coach startups, as well as assist startup companies to achieve effective business opportunities with corporate, raise new fund, and achieve other business growth. The Program could be (but not limited to) an acceleration program of corporate open innovation or corporate venture building.

3、申請者資格

- (1) 申請者以具備直接投資功能且擁有執行新創加速支持計畫能量、且具備國際鏈結能量與具體實績者優先。

- (2) 申請者(包含學校)於臺灣如不具備公司法人資格者，應於申請與簽約時以具實質關係之公司或法人作為代表申請與簽約人，並應於計畫申請書或合約中提出說明。
- (3) 申請者重複申請相同或類似之政府計畫補助（如林口新創園、亞灣新創園……等）者，應於計畫項目經費申請表內詳列向其他機關申請補助之項目及金額，且不得重複認列計畫成果。

3. Qualification:

- A. Applicants must have the ability and track record to **a) invest (as preferred)**, b) perform a startup supporting program, and c) possess the connection and capability to help startup companies expand internationally.
- B. Applicants (universities included) with **no legal entity in Taiwan can assign a legal entity in Taiwan with a substantial relationship as a signatory representative to apply for the Program and sign the contract. Applicants must elaborate the relationship in the proposal or the contract.**
- C. If applicants apply for other government programs similar to TTA (i.e., Startup Terrace Linkou, Startup Terrace Kaohsiung, etc.), **applicants must list in detail the KPIs and subsidy amount of that program and the results of that program shall not be recognized by TTA.**

4、遴選審查流程

- (1) 申請：本規定公告後即日起接受申請，申請者須至少提供涵蓋以下要求內容之簡報（英文 PPT 版本），email 至 dr.michaelho@itri.org.tw。申請截止時間為 **111 年 12 月 5 日 臺灣時間下午五點整**。
- (2) 審查：預計在 12 月辦理 112 年度審查作業，由國科會組成外部評審團進行審查，執行辦公室並保留面審權利，後續將以電子郵件通知申請者結果，並啟動簽約或續約事宜。

4. Selection and review process

- A. Application: The request-for-proposal is open for application upon its announcement. Applicants must submit a PowerPoint proposal that includes the criteria in the following paragraphs, and email it

to dr.michaelho@itri.org.tw. The deadline for the applications is **17:00, 12 5th, 2022, Taipei Time.**

- B. Review: NSTC will assemble an external review committee to review the applications. An on-site review meeting may be required. The decision will be delivered to the applicants by e-mail and the contract signing process would be followed.

5、遴選與資助金額審核準則

申請者應就如下項目提出輔導計畫簡報（英文 PPT 版本；審查會亦須以英文簡報），國科會將據此進行評估遴選並決定資助金額。

(1) **過去三年資歷與實績（以輔導 TTA 新創公司之實績說明成效，若無請以加速器其他過往輔導實績說明）：15%**

- A. 109 年~111 年輔導新創公司家數
- B. 109 年~111 年新創公司獲投金額/家數/平均規模
- C. 109 年~111 年新創公司營收金額/增加金額
- D. 109 年~111 年新創公司員工總人數/增加員工數
- E. 109 年~111 年加速器本身投資 TTA 新創公司總金額/家數
- F. 出場/被併購金額及家數
- G. 估值（高估值亮點新創公司）

(2) **年度輔導特色機制：60%（共通項目）**

A. 新創公司輔導計畫目標設定及對應作法

- a. 輔導新創公司應以智慧科技、精準健康、潔淨能源、太空及運動科技等領域為主。
- b. 年度新增總募資額至少新台幣 2 億元（可含 TTA 歷史新創公司；若為 112 年新加入加速器則須達成至少新台幣 1.5 億元），且其中 40% 應為國際募資（陸資除外）；其中至少 1 家新創公司（須為 112 年新招募輔導新創公司）成功募資額須達新台幣 6 千萬元。
- c. 年度至少應輔導 20 家新創公司（含 40% 海外新創公司數，並來臺設立公司或有實際商業鏈結）；**並入選至少 2 家國科會（科創計畫、FITI 計畫、育苗計畫）、**

經濟部(TREE 計畫、價創 2.0 計畫)等與其他中央部會學研新創團隊(含各計畫校友團隊)加以輔導或投資。

- d. 加速器經營團隊須實質進駐 TTA 小巨蛋，至少須承租 8 個座位，同時須提出年度新創公司進駐預估承租總座位數。
- e. 海外新創公司皆須與加速器簽署輔導合約後提交佐證資料，若因疫情持續等不可抗力因素，經國科會同意，可作適度調整。

B. 高估值新創公司孕育：

提出至少一家在 112 年投後估值將超過 USD \$ 40M 之 TTA 歷史新創公司案例。

C. 指標性新創活動：

辦理 TTA 指標性新創活動至少 1 場

(3) 全球資源鏈結：協助新創出海、整合南北資源、中後期加速成長等(如下可擇一或多)：20% (自主提案)

- 1) 協助新創出海：須促成我國新創與歐、美、日國際市場合作(取得訂單、商業合作等)至少 3 案，每案金額至少新台幣 300 萬。
- 2) 整合南北資源：透過與 TTA 南部據點合作，耕耘南部新創生態圈，輔導南部新創(登記在南部地區者)3 隊以上。
- 3) 中後期加速成長：培育至少 1 隊中後期團隊(募資輪次 B 輪或之後)，協助如當年度營業額大幅成長(至少 30%)、進入上市櫃輔導階段或購併出場等。

(4) 年度預算規劃：5%

- (5) 除以上 100%之基本評分外，針對學研新創探勘育成、打造學研團隊新創預備隊之議題可提出相關提案(至少培育 5 隊科研新創可獲各校科研產業化平台推薦，申請科研創新創業相關計畫，其中至少通過 1 隊)，爭取額外專案補助(獲選每家加速器補助金額新台幣 200 萬元為原則)，實際補助金額依輔導內容與預期成果斟酌調整。**

註：

1. 若收件書審資料未完全符合如上要求、將予退件於規定期限重新補件

2. 評分標準：

	項目		評分說明	比例	
1	過去三年資歷與實績		加速器過往輔導新創公司之獲投資額/營收增額/成功出場等具體績效	15%	
2	年度輔導特色機制 (共通項目)	年度輔導新創與投資	1. 年度至少應輔導 20 家新創公司（含 40% 海外新創公司數，並來臺設立公司或有實際商業鏈結）	15%	60%
			2. 年度新增總募資額至少新台幣 2 億元（可含 TTA 歷史新創公司；若為 112 年新加入加速器則須達成至少新台幣 1.5 億元），且其中 40% 應為國際募資（陸資除外）；其中至少 1 家新創公司（須為 112 年新召募輔導新創公司）成功募資額須達新台幣 6 千萬元。	15%	
		高估值新創公司孕育	提出至少一家在 112 年投後估值將超過 USD \$ 40M 之 TTA 歷史新創公司案例	10%	
		深入學研新創輔導	入選至少 2 家國科會(科創計畫、FITI 計畫、育苗計畫)、經濟部(TREE 計畫、價創 2.0 計畫)等與其他中央部會學研新創團隊(含各計畫校友團隊)加以輔導或投資。	15%	
		指標性新創活動	辦理 TTA 指標性新創活動至少 1 場	5%	
3	全球資源鏈結：協助新創出海、整合南北資源、中後期加速成長等 (自主提案)		a. 協助新創出海：促成我國新創與歐、美、日國際市場合作(取得訂單與商業合作等)至少 3 件，每案金額至少新台幣 300 萬 b. 整合南北資源：透過與 TTA South 合作，耕耘南部新創生態圈，輔導南部新創(登記在南部地區者)3 隊以上 c. 中後期加速成長：培育至少 1 隊中後期團隊(募資輪次 B 輪或之後)，協助如當年度營業額大幅成長(至少 30%)、進入上市櫃輔導階段或購併出場。	20%	
4	年度預算規劃合理性		檢視各項預算分配與編列之必要與合理性，如：國際資源導入的程度、行銷效益	5%	

合計		100%
5	除以上 100% 之基本評分外，針對學研新創探勘育成、打造學研團隊新創預備隊之議題可提出相關提案(至少培育 5 隊科研新創可獲各校科研產業化平台推薦，申請科研創新創業相關計畫，其中至少通過 1 隊)，爭取額外專案補助。	獲選每家加速器補助金額以新台幣 200 萬元為原則

5. Criteria for selection and grant amount decision

Applicants must submit a PowerPoint proposal in English that includes the criteria as follows, NSTC and the external review committee will decide the amount of the grant based on the proposal.

A. Credibility and tracking record for the past 3 years: 15% (please elaborate on the performance of supporting TTA portfolios; if none, please elaborate on the general or previous performance of acceleration)

- a. The total number of portfolios from 2020 to 2022
- b. The total amount of portfolio investment from 2020 to 2022, the total number of portfolios being invested from 2020 to 2022, and the average amount of portfolio investment from 2020 to 2022
- c. The amount of total revenue of portfolios from 2020 to 2022, and the amount of increased revenue of portfolios from 2020 to 2022
- d. The number of employees in portfolios from 2020 to 2022, and the number of increased employees in portfolios from 2020 to 2022
- e. The total amount of investment from the Applicants to TTA portfolios from 2020 to 2022, and the total number of TTA portfolios being invested by the Applicants from 2020 to 2022
- f. The total exit amount or merged and acquired amount of the portfolios, and the number of portfolios exited or being merged and acquired
- g. The valuation of highlighted portfolios

B. Plans and goals to support startups: 60% (Required Items)

a. Startup supporting goals:

- i. Support mainly the startup companies in the field of smart technology, precision health, clean energy, space and SportsTech.

- ii. Applicants must commit to supporting portfolios to increase the investment amount of no less than NTD \$ 200 million annually (including TTA portfolios; Applicants who join the Program only since 2023 will need to hit the target of NTD \$ 150 million) with no less than 40% foreign investments (excluding the investment from Mainland China). Applicants must also commit to supporting at least 1 of the portfolios to raise no less than NTD \$ 60 million (must be a startup company in the 2023 cohort of the Applicants).
 - iii. Applicants must support at least 20 startup companies (including 40% of foreign startup companies who can set up legal entities in Taiwan or have substantive business operations) annually, including supporting or investing in at least 2 academic startups in Taiwan. Academic startups can be chosen from the projects of NSTC (Germination Program、FITI Program、Applied Research Incubation Projects), MOEA (Tree Program、VCPSTU¹ 2.0), and other central government programs.
 - iv. Applicants must commit to having the core operation team to site in TTA and to renting at least 8 seats. Applicant must provide an annual projection of seats demand.
 - v. Applicants must have supporting contracts with foreign startup companies and provide evidence to TTA. Applicants must commit to supporting foreign startup companies to join the Programs collaborating with TTA in Taiwan and may discuss alternatives if the COVID-19 pandemic continues or other incidents of Force Majeure happen with the agreement of NSTC.
- b. Applicants may propose at least 1 TTA alumni startup company with Post-Money Valuation exceeding USD \$ 40M in 2022.
 - c. Connect with international mentors, investors, corporate and startup companies, to execute at least 1 event with TTA.

C. Plans and goals to bridge global resources and make effective business connections like a. Foreign market connection to the global market b. Coordination of the Resources from Northern and Southern Taiwan c. Mid/Late Stage Acceleration (at least select 1 item from a to c): 20%

¹ Value Creation Programs for Start-up Teams in Universities

- a. Foreign market connection: Support at least 3 Taiwanese startup companies to have foreign market connections (business orders or cooperation) to Europe, US and Japan with at least NTD \$ 3 million in each case.
- b. Coordination of the Resources from Northern and Southern Taiwan: Cooperate with TTA South to cultivate the southern startup ecosystem and have at least 3 southern startup companies (registered in southern Taiwan) in the portfolio.
- c. Mid/Late Stage Acceleration: Support at least 1 mid/late stage startup company (B round and above) to facilitate the revenue growth (YoY at least 30%), accelerate to pre-IPO stage (pre-listing tutoring) or be merged.

D. Annual Budget: 5%

E. On top of the abovementioned scoring criteria, applicants can further propose to cultivate at least 5 academic teams to apply for the Global Research & Industry Alliance (GLORIA) platform and at least 1 academic team selected by related academic programs. Applicants may receive an extra subsidy of NTD \$2 million in principle. The actual amount of this subsidy depends on the content and expected result of the proposal.

Note:

1. NSTC may request the Applicants to re-submit within the specific period if the proposal is incomplete with the aforementioned criteria
2. Scoring Criteria

	Item		Specification	%	
1	Credibility and tracking record for the past 3 years		The performance of supporting TTA portfolios (the total number of portfolios being invested, startups revenue growth, successful startup exits, etc.).	15%	
2	Plans and goals to support startups	Number of portfolios and investment	Annual number of portfolios: at least 20 startup companies (including 40% of foreign startup companies who can set up legal entities in Taiwan or have substantive business operations).	15%	60%

	(Required Items)		Applicants must commit to supporting portfolios to increase the investment amount of no less than NTD \$ 200 million annually (including TTA portfolios; Applicants who join the Program only since 2023 will need to hit the target of NTD \$ 150 million) with no less than 40% foreign investments (excluding the investment from Mainland China). Applicants must also commit to supporting at least 1 of the portfolios to raise no less than NTD \$ 60 million (must be a startup company in the 2023 cohort of the Applicants).	15%	
		High-valuation startups	Applicants may propose at least 1 TTA alumni startup company with Post-Money Valuation exceeding USD \$ 40M in 2022.	10%	
		Academic Startups	Supporting or investing in at least 2 academic startups in Taiwan. Academic startups can be chosen from the projects of NSTC (Germination Program、FITI Program, Applied Research Incubation Projects), MOEA (Tree Program、VCPSTU 2.0), and other central government programs.	15%	
		Key Event	To execute at least 1 event with TTA.	5%	
3	Plans and goals to bridge global resources and make effective business connections (at least select 1 item from a to c)		a. Foreign market connection: Support at least 3 Taiwanese startup companies to have foreign market connections (business orders or cooperation) to Europe, US and Japan with at least NTD \$ 3 million in each case. b. Coordination of the Resources from Northern and Southern Taiwan: Cooperate with TTA South to cultivate the southern startup ecosystem and have at least 3 southern startup companies (registered in southern Taiwan) in the portfolio. c. Mid/Late Stage Acceleration: Support at least 1 mid/late stage startup company (B round and above) to facilitate the revenue growth (YoY at least 30%), accelerate to pre-IPO stage (pre-listing tutoring) or be merged.	20%	
4	Annual Budget		The rationality of the annual budget, such as the extent the international resources are implemented and marketing benefits.	5%	
Total				100%	
5	On top of the abovementioned scoring criteria, applicants can further propose to cultivate at least 5 academic teams to apply for the Global Research & Industry Alliance (GLORIA) platform and at least 1 academic team selected by related			NTD \$2 million in principle	

	academic programs to receive an extra subsidy.	
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6、獲選加速器權利

- 營運資助：112 年國科會就每項延續案資助金額原則上逐年降低加速器基礎營運補助經費，但可針對學研輔導政策目標給予增額資助。
- 主辦單位將依新創公司輔導家數、營運項目、費用經費編列之詳實性與成本合理性等決定資助金額（新台幣含稅）。

6. Selection and reviewing process

Subsidy of Operational Expenses: The cap amount each selected accelerator will be **decreased annually**. Accelerators are encouraged to propose for academic startup supporting programs for extra subsidy. NSTC and the review committee will determine the amount based on but not limited to a) the proposed number of startups supported, b) the working items of the Program, c) the comprehensiveness, accuracy, and reliability of the proposed budget

7、獲選加速器義務

- (1) 加速器應秉持政府資助加速器服務資源的開放性原則，辦理公開的團隊招募活動或廣宣作業。
- (2) 針對申請之項目提出詳細營運計畫，說明進駐形式、工作項目（含至少 3 個月輔導課程）、預計成果、總投入資源經費與自籌款規劃。
- (3) 依提出之計畫執行工作項目，並配合國科會提供新創公司輔導報告、募資佐證文件、估值資料、每月執行進度報告、年度成果報告與新年度審核作業申請等資訊。
 - A. 營運計畫所列之工作項目應符合「遴選與資助金額審核準則」之要求。
 - B. 新創公司定義

- 1) 新創公司認列須以已在台或海外成立公司為原則，惟臺灣本國學研團隊不在此限。
 - 2) 臺灣本國學研團隊尚未成立公司認列時，需附有以下兩項佐證資料，證明與學校或學術研究單位，及執行學研研發計畫關係性，提供核心團隊成員簡介說明團隊成員組成（簡介需有擔任新創團隊角色、學經歷及專長）
 - i. 與臺灣學校或學術研究單位有關的身份證明：團隊中老師在職證明、學生在學證明等；
 - ii. 團隊創業題目所運用研發成果之計畫證明：如錄取或執行國科會科研創業計畫等學研計畫證明，或計畫實驗室等證明資料。
 - 3) 新創公司認列須為成立年限八年以內（2015 年以後成立，含 2015 年）之公司。
 - 4) 若提報過往經科技部/國科會 TTA 計畫認列及當年度已由其他加速器提報之新創公司，得說明輔導及協助差異性，由國科會專案認定。惟加速器關係企業不得提報為認列團隊，另已落地台灣設立公司與功能性部門(如研發團隊)者不得提報重複海外團隊。
 - 5) 加速器與當年度提報之國內與海外新創團隊需由雙方簽署輔導合約，始完成當年度團隊輔導績效認列（輔導合約制式範本由 TTA 提供，加速器如需調整，須由 TTA 同意後始得實施）。
- (4) 需派遣核心人員實質進駐：
- A. 須配合 TTA 長期營運目標，於進駐期間內與 TTA 場域營運商簽訂場地租約，承租至少 8 個座位，遵守契約、場地管理要點等相關規定，並支付使用空間之租金與管理費（111 年收費標準詳參附件一）。
 - B. 履約期或租用期間如進駐加速器造成承租場地任何損害，須照價賠償和支付相關罰金，不得有異議。
 - C. 獲選者需於營運計畫中提出 112 年欲申請 TTA 座位數及相對應之預算。

- D. 獲選者於新創公司受輔導進駐基地期間，得向進駐新創公司收取費用、但不得高於國科會公告之租金價格，且須提供收費證明。。
- (5) 所有獲選者須配合 TTA 規範，於計畫活動及空間標示 TTA 品牌以供識別；獲選者之商業標誌(Logo)亦無條件授權 TTA 辦理活動、對外廣宣及必要之使用。
 - (6) 國內外行銷：配合國科會辦理各項產業鏈結、行銷路演、調研活動，並於申請之 TTA 計畫工作項目範圍內，配合進行本計畫廣宣。
 - (7) 追蹤報告：需配合本計畫持續追蹤與提供其培訓之新創公司相關進度，並配合提供新創公司輔導履歷報告及發展狀況。
 - (8) 進度審查：需配合期中與期末審查作業，由 TTA 召開審查會進行報告，另 TTA 得針對執行進度異常事件不定期召開審查會議。
 - (9) 計畫執行審查及檢討，若以上義務未履行者或不合格者，計畫將有權利中止與加速器合作之契約。

7. Obligations for selected applicantss

- A. Selected Applicants must base on transparency principle to make public of every cohort of startups recruitment and result information on own website.
- B. Detailed proposal: submit a detailed proposal for the Program, describing a) the format of siting/usage of TTA facility, b) the working items (including a supporting program no less than 3 months), c) the expected result, d) the proposed input, and e) the plan of self-fundraising
- C. Report: execute the working items as proposed and follow the instructions of NSTC to provide a) overall startup supporting reports, b) the fundraising corroborating evidence, c) valuation of portfolios, d) monthly report, e) annual report, f) proposal for the upcoming year, and other relevant information requested by NSTC.
 - a. Working items of proposal should meet the “criteria for selection and grant amount decision”
 - b. Definition of startup company:

- i. Startup must have already registered a company in Taiwan or in other countries, unless the startup is an academic startup team in Taiwan.
 - ii. To recruit an academic startup team (not yet a company) in Taiwan, Selected Applicants must provide the following two supporting documents to prove the relationship between the startup team & the university/research institute and the relationship between the startup team & the government program, and also provide introduction of the core team member (including roles, education backgrounds and expertise):
 - 1) Document that proves the relationship with the university/research institute: professor's proof of employment, student's certificate of enrollment, etc.;
 - 2) Document that proves the relationship with NSTC Trust-U (TSI) Program, NSTC Germination Program, or laboratory that executes a government program.
 - iii. Startup must register the company no longer than 8 years (Founded in 2015 or later).
 - iv. If a Selected Applicant submits the startup companies that have been listed by TTA program and by other accelerators in the same year, the Selected Applicant can describe the difference of the assistance for NSTC to determine, case by case. **Affiliated companies of Selected Applicants cannot be proposed as startup companies. A foreign startup company with their subsidiaries and functional department (e.g. R&D team) in Taiwan that has been listed by TTA as a local startup company, cannot be submitted as a foreign startup company.**
- D. Core operation team must site in TTA if the selected applicants have facility needs:
- a. Sign a leasing contract and pay for the rental and administration fees to the TTA Space Management Team (rent at least 10 seats), and comply with the lease contract and space management regulations stipulated and announced. (Appendix 1 for 2022 Rental Price, expected to raise in 2023)
 - b. If the leased premise is damaged during the term of lease, the Selected Applicants shall compensate for the loss.

- c. Propose the number of seats requested and the respective budget in the year of 2023 while submitting the proposal.
- d. Selected Applicants may charge the startups during the time of sitting in TTA, the price shall be **no higher than the announced rental of TTA Facility Price by NSTC and proof of charge should be provided.**
- E. Branding: follow TTA's regulations to put TTA logo in the Selected Applicants' office or event space related to the Program. Selected Applicants' logo can be used by TTA without further consent for TTA's events, promotion and other fair use.
- F. Global marketing: Cooperate with NSTC to plan and execute activities including connection building with various industries, marketing, roadshows, and ecosystem research, as well as to assist with public promotion working items for the Program, i.e. joint projects or events.
- G. Performance Tracking: track and provide the progress of TTA portfolios and their coaching record.
- H. Progress Review: Selected Applicants should comply with the mid-term and final progress review to report in TTA review meetings. TTA will call for review meeting upon any abnormal activities from Selected Applicants.
- I. Evaluation: the Program will have the right to suspend the Subsidy Agreement with the Selected Applicants if one does not fulfill the obligations or does not meet the requirements.

8、 其他注意事項

- (1) 國科會保有隨時變更、解釋及終止此申請規定之權利。
- (2) 資助款撥款時需檢附之相關新創公司輔導履歷、活動辦理等文件，將另於國科會 TTA 計畫執行單位與獲遴選進駐之加速器簽訂合約詳述。
- (3) 國科會另保留檢閱查核執行內容之權利，包括但不限於實際支出與計畫所提費用之比照、相關單據或報告等

8. Others

1. NSTC reserves the right to change, interpret, and terminate the regulations of the Program at any time.
2. NSTC will provide the format of documents required for subsidy payment installments, including startup one-pager, event record tracking, and other relevant documents. The documents will be described in detail in the Subsidy Agreement between NSTC TTA Program Office and each of the Selected Applicants.
3. NSTC reserves the right to conduct audits of the Program, including but not limited to the actual expense and proof of execution.

附件一

APPENDIX 1

111 年 TTA 各類場地租金價格（112 年收費預計調漲）

2022 TTA Facility Rental Price (Expected to raise in 2023)

	公告價	2022年優惠價
Hot Desk	6,000	4,200
主場館-固定座位	7,000	4,900
東包廂-固定座位	6,000	4,200
會議空間 / 1hr		
4人	300	\$150
6人	400	\$200
8人	600	\$300
12人	800	\$400
東包廂-16人	1,000	\$300
活動空間/ 4hrs為一時段		
小型教室空間 (301)	3,000	2,100
大型簡報室(411)	6,000	4,200
大型活動空間 (3F階梯區)	16,000	11,200
3F餐廳	3,000	2,100
大型簡報室(東包廂)	6,000	4,200

進駐加速器及其所輔導之新創，於進駐 TTA 期間，均享有基礎會員服務；該服務以外之資源與服務，本計畫執行辦公室（或其委辦單位）

將逕自向該單位收取額外費用。

	Standard Price	Subsidy Price 2022
Hot Desk	6,000	4,200
Main Area-Dedicated	7,000	4,900
East Area-Dedicated	6,000	4,200
Meeting Room/ 1hr		
4 ppl	300	\$150
6 ppl	400	\$200
8 ppl	600	\$300
12 ppl	800	\$400
East Area-16 ppl	1,000	\$300
Event Venue / 4hrs		
Room 301	3,000	2,100
Room 411	6,000	4,200
Staircase	16,000	11,200
3F Kitchen	3,000	2,100
Presentation Room(East Area)	6,000	4,200

Selected Accelerators and the startups recruited by whom will enjoy the TTA Basic Member Service during the time of their siting in TTA. TTA Space Management Team may charge if they requested an extra service.

附件二

補助準則

1. 年度績效審查未達契約要求者，依績效比例扣款。(詳以契約約定)
2. 績效指標：
 - A. 核心指標：
 - A. 年度新增總募資額至少新台幣 2 億元（可含 TTA 歷史新創公司；若為 112 年新加入加速器則須達成至少新台幣 1.5 億元），且其中 40% 應為國際募資（陸資

除外)；其中至少 1 家新創公司(須為 112 年新招募輔導新創公司)成功募資額須達新台幣 6 千萬元。

- B. 年度至少應輔導 20 家新創公司(含 40%海外新創公司數，並來臺設立公司或有實際商業鏈結)；並年度至少應輔導 20 家新創公司(含 40%海外新創公司數，並來臺設立公司或有實際商業鏈結)；並入選至少 2 家國科會(科創計畫、FITI 計畫、育苗計畫)、經濟部(TREE 計畫、價創 2.0 計畫)等與其他中央部會學研新創團隊(含各計畫校友團隊)加以輔導或投資。
- C. 加速器經營團隊須進駐，至少須承租 8 個座位，同時須提出年度新創公司進駐預估總座位數。
- D. 提出至少一家在 112 年投後估值將超過 USD \$ 40M 之 TTA 歷史新創公司案例。
- E. 辦理 TTA 指標性新創活動至少 1 場

二、 自設指標

- A. 協助新創出海：須促成我國新創與歐、美、日國際市場合作(取得訂單或商業合作等)至少 3 案，每案金額至少新台幣 300 萬。
- B. 整合南北資源：透過與 TTA 南部據點合作，耕耘南部新創生態圈，輔導南部新創(登記在南部地區者)3 隊以上。
- C. 中後期加速成長：培育至少 1 隊中後期團隊(募資輪次 B 輪或之後)，協助如當年度營業額大幅成長(至少 30%)、進入上市櫃輔導階段或購併出場。

APPENDIX 2

Principles of Subsidy

1. Subsidy will be deducted by percentage if the KPIs are disqualified by the contract (percentage of deduction details in contract)
2. KPIs :
 - A. Core KPIs :
 - a. Applicants must commit to supporting portfolios to increase the investment amount of no less than NTD \$ 200 million annually (including TTA portfolios; Applicants who join the Program only since 2023 will need to hit the target of NTD \$ 150 million) with no less than 40% foreign investments (excluding the investment from Mainland China). Applicants must also commit to supporting at least 1 of the portfolios to raise no less than NTD \$ 60 million (must be a startup company in the 2023 cohort of the Applicants).
 - b. Applicants must support at least 20 startup companies (including 40% of foreign startup companies who can set up legal entities in Taiwan or have substantive business operations) annually, including supporting or investing in at least 2 academic startups in Taiwan. Academic startups can be chosen from the projects of NSTC (Germination Program、FITI Program、Applied Research Incubation Projects), MOEA (Tree Program、VCPSTU² 2.0), and other central government programs.
 - c. Applicants must commit to having the core operation team to site in TTA and to renting at least 8 seats. Applicant must provide an annual projection of seats demand.
 - d. Applicants may propose at least 1 TTA alumni startup company with Post-Money Valuation exceeding USD \$ 40M in 2022.

² Value Creation Programs for Start-up Teams in Universities

- e. Connect with international mentors, investors, corporate and startup companies, to execute at least 1 event with TTA.

B. Self-Selected KPIs

- a. Foreign market connection: Support at least 3 Taiwanese startup companies to have foreign market connections (business orders or cooperation) to Europe, US and Japan with at least NTD \$ 3 million in each case.
- b. Coordination of the Resources from Northern and Southern Taiwan: Cooperate with TTA South to cultivate the southern startup ecosystem and have at least 3 southern startup companies (registered in southern Taiwan) in the portfolio.
- c. Mid/Late Stage Acceleration: Support at least 1 mid/late stage startup company (B round and above) to facilitate the revenue growth (YoY at least 30%), accelerate to pre-IPO stage (pre-listing tutoring) or be merged.